

Head of Catering

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Company: Top Notch Consultancy

Location: Tripoli

Category: other-general

Our client, a leading manufacturing and food distribution company dedicated to creating delicious and high-quality confectionery products, is looking for a **Head of Catering Tripoli, Lebanon**. The ideal candidate will have a passion for food, a strong understanding of the catering industry, and a proven track record of delivering outstanding culinary experiences.

Responsibilities:

Develop and implement a comprehensive catering strategy aligned with the company's overall goals and objectives.

Identify target markets and opportunities for business expansion in the catering sector.

Conduct market research and competitor analysis to stay informed about industry trends and customer preferences.

Oversee the end-to-end catering operations, including menu planning, food preparation, service delivery, and post-event activities.

Ensure compliance with food safety regulations, quality standards, and health and safety guidelines.

Manage catering budgets, cost control, and profitability analysis.

Establish and maintain relationships with suppliers, negotiate contracts, and monitor vendor performance.

Set performance expectations, provide regular feedback, and conduct performance evaluations.

Identify training and development needs, and coordinate relevant training programs for the catering team.

Build and maintain strong relationships with key clients, understanding their catering requirements and delivering exceptional customer service.

Respond to client inquiries, resolve issues, and ensure customer satisfaction.

Qualifications:

Bachelor's degree in Hospitality Management or a related field.

Proven experience in a similar leadership role within the catering industry.

Strong understanding of catering operations, food trends, and customer preferences.

Excellent culinary knowledge and a passion for delivering exceptional food experiences.

Demonstrated ability to develop and execute catering strategies, driving business growth.

Strong financial acumen, with experience in budgeting, cost control, and profitability analysis.

Exceptional leadership and team management skills, with the ability to motivate and inspire a diverse team.

Excellent communication, negotiation, and interpersonal skills.

Attention to detail, with a focus on quality and customer satisfaction.

Ability to work under pressure and manage multiple priorities.

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