

Female Sales Representative

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Company: Top Notch Consultancy

Location: Beirut

Category: other-general

Our client who is a leading forex broker **Beirut, Lebanon** with presence in several countries, is looking for Females Sales representative (both junior and senior) to join their team.

Main responsibilities:

Develop and execute sales strategies to achieve sales targets and objectives.

Generate leads and proactively seek new business opportunities.

Conduct sales presentations and product demonstrations to potential customers.

Build and maintain strong relationships with existing and potential clients.

Understand customer needs and provide appropriate product recommendations.

Negotiate and close sales deals to meet or exceed sales quotas.

Collaborate with the sales team to contribute to overall sales success.

Stay up-to-date with industry trends, market conditions, and competitors.

Prepare sales reports and maintain accurate sales records.

Provide excellent customer service and address customer inquiries and concerns.

Qualifications:

Previous experience in sales or a customer-facing role is preferred.

Strong interpersonal and communication skills.

Self-motivated with a positive and proactive attitude.

Ability to work independently and as part of a team.

Excellent negotiation and persuasion abilities.

Results-driven with a track record of meeting or exceeding sales targets.

Good organizational and time management skills.

Proficiency in using sales software and CRM systems.

A passion for sales and a drive to succeed.

Fluency in English (additional language skills are a plus).

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